



MTI CONSULTING

*Company Profile*

**CIVITANOVA MARCHE**

Via Sonnino, 7  
Tel. +39 0733 81 23 74

**MILANO**

Piazza IV Novembre, 7  
Tel. +39 02 868 82 792



*Who we are and what we do*

**MTI Consulting** is an Interim Management and Consulting company that provides expertise and exceptionally talented professional consultants to facilitate smooth and timely business transitions.

We respond fast, and act immediately, to satisfy Client needs in urgent business situations, and quickly and seamlessly drive business forward.

**MTI Consulting** entrusts projects to experienced managers who have worked successfully for many years in companies of various dimensions. They have all gained considerable expertise, combined with a highly flexibility business approach and are easily able to adapt to different business environments.

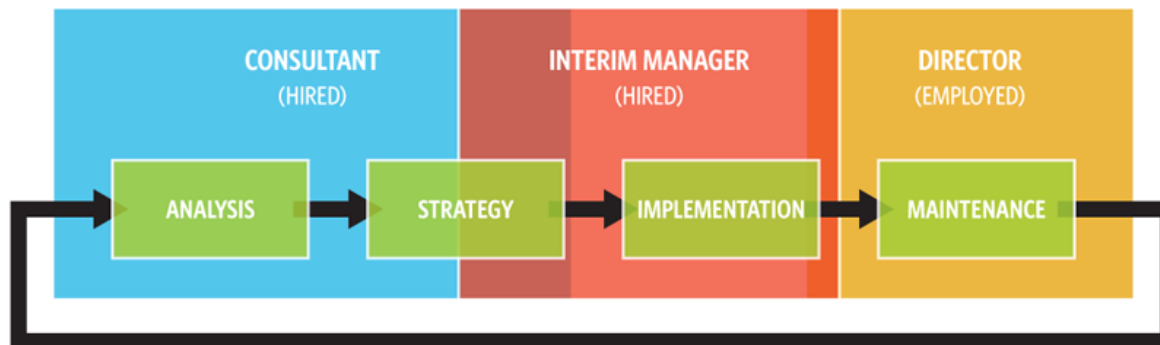
Through the implementation of skill and expertise transfer, project managers improve overall and specific performance and management capabilities. In addition, they are able to directly cover any gaps in internal resources, if necessary. Depending upon requirements, our interim managers will replace, supplement or coach internal company managers on a short or long-term basis.

---

## *Consulting vs Interim Management*

If you require help analyzing the state of your business or developing a business strategy, you need a Consultant. If, in turn, you are looking for help with the implementation of the strategic measures you have defined, an Interim Manager will be your best choice.

An Interim Manager can also be a Consultant at the same time, but a Consultant is usually not an Interim Manager, as they do not engage directly in the implementation process of the proposed solutions.



The difference between a Consultant and an Interim Manager can be summarized in that a Consultant advises and recommends whilst remaining external, whereas an Interim Manager implements agreed projects/activities, and is exclusively dedicated to the client throughout the agreed period.

There are however professionals who, due to their enhanced business experience, can simultaneously be both Interim Managers and business Consultants.

---

## *Expertise*

**MTI Consulting** has developed and implemented solutions in the following sectors:

- Change Management and Business Transition;
- Reengineering of Organization Model;
- HR Management;
- Business Restructuring;
- M&A;
- Program and Project Management

*Expertise*

**HR Management – MTI has in-depth experience in:**

- Executive Search
- Compensation & Benefit Policies
- Salary Analysis
- Reward Strategy
- Competence Modeling & Mapping
- Development & Talent Management (e.g. Talent Pool)
- Performance Management
- Role Analysis & Description (e.g. comparative position/role analysis)
- Role Evaluation
- Training, Learning & Coaching
- Internal Communication & Company Culture

*In the following sectors*

- Industrial
- Fashion
- Large-scale retail trade
- Energy
- Pharmaceutical

## *Why MTI Consulting ?*

- Our values: Integrity, Ethical conduct, Respect for individuals;

Our approach :

- Proactive: To anticipate Client's needs, we do more, *or as runners say we "go the extra mile"*, with the experience to take informed risks;
- Result Focused: Objectives remain firmly in sight, with no exceptions;
- Legacy: Knowledge Transfer. Our objective is to leave the Client's Company in 'as short a period as possible' and ensure our Client's have the 'know-how' to continue their activity successfully;
- Energetic: Tireless Drive, spreading enthusiasm and positivity;
- Competitive Fees;



*Founded*



Massimiliano Tintinelli graduated in engineering, and went on to found MTI Consulting following years' of experience in national and multinational organizations: Tod's Group, Frigo Tecnica International, Vitawell Holding, Jean Klebert Professional, Newform, Tonic and Nexans Italy.

He worked in London, on M&A, in collaboration with international investment funds.

In 2011 he became an Interim Manager for Change Management and Company Restructuring, and during this period he founded MTI Consulting.

The company employs a team of highly skilled professionals, with offices in Milan and the Marche region, in Italy.

MTI's mission is to create a new "managerial standard" based on competence, speed and flexibility.

Massimiliano Tintinelli is a keen runner. He's married and has two twin daughters, Sofia and Matilde.



*Contact*

**MILANO**

Piazza IV Novembre, 7

Tel. +39 02 868 82 792

**CIVITANOVA MARCHE (MC)**

Via Sonnino, 7 (Uscita Autostradale A14)

Tel. +39 0733 81 23 74

**[www.mticonsulting.it](http://www.mticonsulting.it)**